

GOSA MINUTES

DATE: January 15, 2003 TIME 11:00 A.M.

BOARD MEMBERS PRESENT; PRES. BILL PROWANT, KEVIN KOSKI 2AND V.PRES. , DAVID SHIVES SEC-TREAS., TODD SIPE, DAVE GALLAPOO, TRAVIS DOWNS, BRENT BAIR, MICHAEL ALBANESE, TONY ALBANESE, STAN CONNELL, RAY PROWANT, & KURT OTTERBACHER.

GUEST PRESENT: Ninia Downs (Ohio Restaurant Assoc.), Greg Myers & Jill Shives were present.

The meeting was called to order with the PLEDGE OF ALLEGIANCE and ROLL CALL. The minutes of the December 2002 meeting was presented and motion to accept made by Ray Prowant seconded by Todd Sipe, motion carried.

Treasurers Report was presented and motion to accept by Ray P., seconded by Brent B motion carried.

Dave S presented bills to be approved for Gino's Awards Inc. \$1,055.00, Hyatt Regency Convention Center \$2,545.31. Motion to approve the gala bills by Stan C seconded by Kevin K motion carried. Dave S also informed the board he needed to order new ballots for the future annual meetings. It is only a few dollars more to get 1000 over 250. General thoughts were to order 1000.

Dave S read Thank You notes from Jeff Maxwell (Hyatt Regency) Dominic Albanese (Lifetime Achievement).

Dave S presented the Officer's and Trustee's address and phone chart to be passed around and corrected for any changes or errors. Dave will add Ninia's numbers and addresses to our board list.

OLD BUSINESS;

Bill P reported on the audit and the recommendations from the CPA. Dave S has taken care of the recording of membership dues separately. The club also needs to adopt a capitalization policy relating to depreciation. Any property or equipment with a cost of over \$1,000 and a useful life of one year or more should be capitalized and depreciated. Bill P moved Stan C seconded, Motion carried. Dave S will get a CPA to complete our taxes for an approximate amount of \$400.

Bill P asked for a report on the round table topics. Brent B said he had Exclusives and 15 people attended the first one, the second one had 2 people. He felt it was probably covered extensively. Brent volunteered to update and have another round table in 2004 on a more viable topic. Mike Albanese reported he feels the Trucking Round Table is done. There was very little activity or interest on this topic. At the Health Department roundtable Todd S reported they ran out of the handouts and we have a waiting list of about ten people who would like to get them. Todd will get in touch with the Columbus Health Dept. and see if we can get them posted on our web site for anyone to download and laminate him or herself.

Kevin K reported on our key speaker James DeLoretto of Starplex Corp. and how poorly attended his seminar was. He discussed crowd management, emergency procedures and what each fair's risk could be. Dave G felt the first part of his presentation was slow however the last half was excellent and should be presented to every fair. Discussion followed.

Ninia reported on her letters for the local newspapers on our award winners and the presenters were reported for newsletter. Each presenter needs to write a short bio for the newsletter.

Bill P brought up each committee head needs to have goals for the GOSA. We need to have some specific projects and goals for 2003. Kevin K felt anyone who is not a member is getting a free ride. We need to promote our organization to every Food, Game and Ride operation in the state. If we let them know how much we spend for lobbying to keep the ODA and Health Dept. rules under control everyone reaps the benefits. Brent B will work with Ninia to get letters out to the OFMA members asking them to add to their fair contracts, are you a member of the GOSA. Discussed the OF&EA and if we could check with their association.

NEW BUSINESS;

Bill P reported on his Insurance policy and the terrorist clause they have. There was quite a bit of discussion on this topic.

Bill P felt we need to focus with the different fair secretaries and how to limit the grab joints and if a trailer is doing well with a product the next day all the trailers around you have added that item. Dave G

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felt we need to teach the fair secretaries how to increase attendance and that helps increase Game, Food and Ride grosses, which will have a trickle down effect for the fair. If they make people list their items they are selling on each contract and then police those contracts. Dave G also said is it better to sell out the grandstand twice at ten dollars or once at twenty dollars? To help the fair we need to have discounted prices at the gate, food and rides to get more numbers of people into the fair for the benefit of everyone. Bill P appointed a new committee to come up with new ideas Brent B, Kurt O, Tony A, and Travis D. Their mission is to help fairs with suggestions and ideas on how to increase attendance at each event.

Spring District meetings are District 1&2, March 22 @ Anglicize County, District 5&9, March 23 @ Portage County, District 7&8, March 29 @ Zanesville, District 3,4&6, March 30 @ Washington Courthouse. Jill Shives called Gino's Awards during the meeting to find out a time line on ordering plaques for spring awards. 2 weeks is all Gino's said they needed.

Dave G brought up the issue of possible joint membership of GOSA, OFMA & OF&EA. Possible other memberships such as ORA and the like. If we can get certain big events to require membership it will help us attain the goals we have.

COMMITTEE REPORTS;

MEMBERSHIPS; Dave S presented this months new membership applications for approval. They are Maribeth Cummings (Circle Six Pony Rides), Bryan Block (Miniature Golf), Bob Souza (DGE Corp.), Carol Smith (K-Stone Concessions), William Selby (Selby's Gas), Tim Bates, Angela Bates (Spousal), Joe Wachtel, Becky Sipe (Spousal), and motion to accept by Brent B seconded by Todd S motion carried. Bill P also mentioned we can probably get a \$10,000 accidental death and dismemberment policy. Brent B is working on getting more information on this insurance.

ROUNDUP: Tony reported we should get the tickets ordered for 2003. Bill P will get with Tom L

YEARBOOK: Jill S reported everyone has paid for his or her ad except fifteen people. We are receiving about ten ads and memberships per week.

RIDE SAFETY: Ray P reported that all the inflatable's would have to be licensed as rides, not as attractions according to the ODA.

NEWSLETTER; Todd S reported he would really like articles from our older members with news from the past in a "remember when" article. Mike Albanese was elected by unanimous ballot to become the showmen's historian. Todd assigned several board members reports on convention news. Dave Gallapoo moved we send a newsletter to each Ohio fair. Seconded by Kurt O, motion carried.

SCHOLARSHIPS; Dave S reported all the checks have been mailed and everyone thought it was a great idea to have the scholarship winners at the annual meeting.

GAMES: Tony A nothing to report.

HEALTH & SAFETY; Stan C no report

WEBSITE; www.mygosa.org Kurt reported we are receiving an average of 42 hits per day on our site. He will be updating the site soon.

CONVENTION; See old business

BUDGET; See audit report

NOMINATING COMMITTEE;

REVERSE RAFFLE; No report

Date of next meeting will be February 20th 2003 at 11:00AM @ Holiday Inn-Worthington, Oh. Motion to adjourn by Brent B, seconded Kevin K motion carried @ 3:34p.m.

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